

A wealth of experience for the future

Brown Shipley's 2008 Graduate Programme

The success of our business depends on attracting intelligent, confident and ambitious trainees.

1. A structured induction programme – to get you started and bridge the gap to the world of Private Banking and the values of Brown Shipley.

2. Comprehensive 4 seat training programme – work experience that will give you exposure to all our key service teams and help you choose where your interests lie as you develop your career with us. You will work closely with experienced members of the team and be expected to take on responsibility from an early stage.

3. Professional study support – we will provide funding for study courses and examinations leading to the MSI qualification (first attempts only). Passing the examinations is vital for your career development.

4. A personal development plan with regular appraisals. Our investment in your career is far too important to leave to chance. We will plan and monitor your training and development as well as your studies to ensure all is well. We expect you to play a full and active roll. Your success depends on you more than us!

5. The support of a mentor – will provide informal guidance, support and encouragement throughout your training programme.

6. Practical training – to compliment your work experience and help equip you both technically and personally to master your increasing responsibilities.

7. Excellent salary and package (up to date information is available on our website)

Your career development

Brown Shipley provides opportunities for a highly successful career.

An exciting future could lie ahead of you at Brown Shipley. Successful Private Client Managers will find themselves managing a portfolio of clients and with experience, a support team.

Our range of Wealth Management Services mean our Private Client Managers are able to develop their career in one or more areas.

About Brown Shipley

- A Private Bank with a 200 year heritage and head office in the heart of The City of London.
- Traditional values coupled with a thoroughly modern approach.
- High net worth clients, many of whom have been with us for generations, seeking the highest levels of a truly personal wealth management service.
- Offices in London, Leeds and Manchester.
- Member of KBL European Private Bankers: part of one of Europe's largest financial companies, KBC Group NV, who employ over 50,000 people throughout the continent and serve 11 million customers.

Wealth Management Services

- Investment management
- Estate and financial planning
- Fund management
- Personal Banking
- Self-administered pensions



Initial selection criteria

To apply for the programme you must meet ALL of the following initial selection criteria:

- At least a 2:1 Honours degree or equivalent in any discipline, or
- Second Year results should clearly demonstrate that this is a realistic expectation.
- A minimum of 300 UCAS points or equivalent (24 UCAS points under old tariff) based on your top three grades, excluding general studies.
- GCSE Maths and English Language or equivalent at a minimum of grade B.
- Demonstrably numerate.
- Fluency in English.
- Awareness of global economic issues and an interest in financial markets.

A wealth of knowledge

If you're looking for a career with a company that values both its past and your future, perhaps you should look to Brown Shipley.

As part of one of Europe's most established and regarded Private Banking networks, we're interested in developing our knowledge and yours in a uniquely personal relationship.

The opportunities, together, could be considerable.

www.brownshipley.com/careers

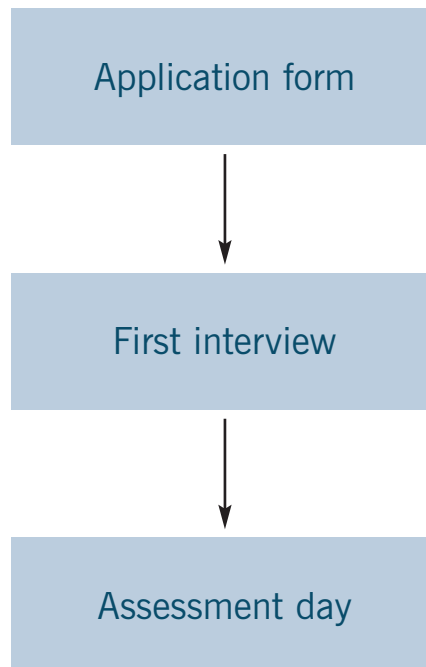
Who are we looking for?

We are seeking candidates from a wide variety of degrees to join our challenging Graduate Programme – you do not need to have studied a business or economics degree to become a successful Private Client Manager.

While your academic background is very important, we are just as interested to hear about your personal qualities and life experiences that you can bring to Brown Shipley.

The key competencies we will look for during our assessment process are:

- Integrity
- Leadership potential
- Self motivation
- Excellent interpersonal skills
- Ability to work independently and in a team
- Strong organisational skills
- Commitment to a long-term career with Brown Shipley



The Selection Process

1. Application form. To guarantee that everyone is assessed in a fair way, we ask all candidates to apply using our application form, which is available to download as a word document from our website www.brownshipley.com/careers.

You can either send the form as an attachment by email, or post it to us. If you are unable to download our Graduate Programme Application Form, please contact us to make alternative arrangements.

2. First interview – this is conducted by our HR team. It will usually be held at one of our offices. If it is not practical for you to get to one of our offices, the first interview could be conducted by telephone depending on your circumstances.

3. Assessment day – these will be held at our offices. Starting at about 9:30 a.m. and finishing at approximately 2:00 p.m., the day will consist of a number of carefully planned activities including an interview and group exercise. You will have the opportunity to tour our office and speak to our current trainees. We will provide you with detailed information about Brown Shipley, our Graduate Programme as well as offering you a light lunch. Your travel expenses will be reimbursed.

“Communication is the most underrated skill in Wealth Management.”

Interested in applying?

To apply to join Brown Shipley's Graduate Programme please visit www.brownshipley.com/careers and complete the application form.

If you are unable to find the answers to your questions on our website please **email us at hr@brownshipley.co.uk**

We are an equal opportunities employer.